

Daren Westman

San Diego, California | +18583615501 | <mailto:dwestman@consultpower.com> | [LinkedIn](#)

Vice President of Cloud Platforms

SUMMARY

Daren Westman, an accomplished IT leader with 23 years of experience in technology, has played a pivotal role in enabling organizations such as Billabong, Netgear, Logitech, the State of Michigan, and the City of Santa Ana to achieve their technology goals and strategies. With a track record of leading and overseeing over \$700M in acquisitions during his global IT leadership career, Daren possesses unmatched expertise in cloud environments, particularly Amazon Web Services (AWS) in various deployment models (Private/Public/Hybrid).

Daren is recognized for his ability to build high-performing teams that excel in delivering top-notch AWS professional service engagements from inception to completion. He has effectively managed multi-million-dollar IT budgets and operated within complex environments with 10,000 or more employees. His extensive experience encompasses pre-sales, mergers, operational leadership, vendor management, and compliance, positioning him as a versatile and accomplished leader.

Driven by a passion for excellence, Daren is open to relocation opportunities for senior leadership roles that align with his expertise and aspirations.

SKILLS

Engineering Management	Senior IT Leadership	Project Management
Infrastructure Management/Architecture	Recruitment and Team Building	Vendor Management
Risk Management	Application Modernization	Application Migration
Datacenter Management	Enterprise Architecture	Pre-Sales Engineering
Information Security	Cyber Security	Ethical Hacking
Cloud Center of Excellence	Cloud Cost Optimization	Solution Design
Infrastructure Automation	Application Automation	Observability

EXPERIENCE

Principal Field Architect (Field CTO), Insight, Chandler, Arizona **10/2020 – Present**

- Leading customer technology strategies and roadmaps for Fortune 500 clients at the CIO and CTO level, driving impactful outcomes with a primary focus on leveraging public cloud technologies.
- Translating complex business needs into actionable technical solutions, while effectively communicating the value proposition to key stakeholders.
- Developing, writing, and reviewing technical SOWs that align with technical solution designs, resulting in seamless project execution.
- Overseeing customer project delivery in conjunction with assigned PMs to ensure all deliverables are met in accordance with project scopes, resulting in high customer satisfaction.
- Co-leading Field Architecture Teams across the nation to drive sales growth and accelerate technical solutions expertise with the focus on public cloud technologies.

AWS Solutions Director, Lightstream, Salt Lake City, Utah **10/2018 – 10/2020**

- Accountable for the AWS cloud practice, leading pre-sales and product design initiatives with a primary focus on automation, repeatability, and native deployment processes to enhance and secure customer delivery.
- Played a pivotal role in gaining and supporting the AWS security competency, demonstrating a strong commitment to enhancing security practice solutions.
- Designed and managed the cloud foundation framework solution sets to address diverse customer environments, both small and large-scale.
- Actively contributed as a speaker and subject matter expert at technology events, providing valuable insights on high-availability, scaling, and security within the AWS Cloud platform.

Principal Cloud Architect, Trace3, Irvine, California **04/2017 – 10/2018**

- Led delivery engagements as the Team Principal Architect, overseeing project management and delivery engineers/architects of large scale multimillion-dollar AWS cloud projects.
- Specialized in large-scale fintech companies with strict high-security requirements, while ensuring the successful implementation of robust infrastructure-as-code and application automation.
- Assumed the role of resident AWS subject matter expert, taking responsibility for cross-training peers and ensuring their proficiency in AWS technologies and best practices.
- Recognized as a distinguished individual within Trace3's Secret Sauce award, acknowledged for exceptional contributions and expertise in driving success.

Principal Consultant Architect, Ciber, Inc., Denver, Colorado **06/2015 – 04/2017**

- Spearheaded pre-sales efforts and architectural design of scalable cloud solutions utilizing Amazon AWS and Microsoft Azure services for customer build-outs, with a strong emphasis on infrastructure-as-code automation to enable environment standardization and expedite environment duplications.
 - Held accountability for crafting multi-tenant cloud architectures to meet diverse customer requirements.
- Chief Cloud Architect - State of Michigan (11/2015-04/2017)

- Led and supported the State CTO, GM, and Enterprise Architecture Team in a statewide Cloud First initiative aimed at migrating 85% of all applications to public cloud platforms by 2018. Designed and implemented multiple cloud solutions (Amazon AWS, Microsoft Azure, and IBM SoftLayer), emphasizing streamlined management through single-panes of glass to minimize complexity and avoid vendor lock-in.

IT Director of Global Infrastructure Services, Billabong, Irvine, California **02/2015 – 06/2015**

- Managed global IT operations with a staff of 17 employees, four global datacenters, implemented HR and IT operational policies and procedures and managed a \$7M budget.
- Sponsored and managed the global rollout of ServiceNow for all IT incidents, projects, and change control, which replaced an out of date unsupported on-premise point solution.
- Saved over \$400K annually by eliminating duplicate systems, reducing remote IT infrastructure footprint, and centralizing technology solutions. Created \$200K of savings by consolidating Microsoft Office 365 platforms.

Mobility Architect / Sr. Project Manager, City of Santa Ana, California **10/2013 – 01/2015**

- Accountable for project management and architectural design of a citywide Wi-Fi mesh network, ensuring the delivery of a secure and reliable wireless infrastructure. Led comprehensive security testing efforts both internally and externally, validating the network's robustness. Additionally, designed a new VPLS mesh topology network to support the city's wireless network, enabling seamless connectivity across the entire infrastructure.
- Effectively managed budgets for mobility projects, oversaw wireless vendor relationships, and handled professional service contracts, including writing RFPs (Request for Proposals). Additionally, provided oversight for BYOD (Bring Your Own Device) solutions and offered support for Microsoft, Android, OSX, and iOS devices.

Senior Director of IT Global Infrastructure, NETGEAR, Inc, San Jose, California **12/2011 – 09/2013**

- Promoted from Director of IT DevOps to Senior Director of IT, entrusted with the management of six IT operations teams comprising a staff of 36 worldwide. Oversaw a \$30M budget to support all aspects of the infrastructure, including storage management, server administration, disaster recovery, IT risk management, asset management, desktop automation, external vendor relationships, global datacenters, and DevOps for IaaS, PaaS, and SaaS services within Amazon AWS and other cloud service providers.
- Acted as the IT acquisition director responsible for overseeing the purchase of Sierra Wireless "AirCard Division" valued at \$138M. Additionally, served as the acquisition manager for the NETGEAR acquisition of Avaak, which amounted to \$24M.
- Achieved significant annual cost savings of \$250K through the successful deployment of a global VoIP (Voice over IP) solution.
- Achieved \$500k annual savings by transitioning to a 24x7x365 hybrid outsourced helpdesk solution.
- Led a DevOps Team responsible for designing the AWS cloud architecture for a wireless, battery-operated home security camera system, supporting a scale of over 30K cameras and 10K video streams.

IT Systems Manager, Logitech, Inc., Fremont, California **10/2008 – 10/2011**

- Managed global datacenters across multiple locations worldwide, overseeing remote teams. Responsibilities encompassed end-to-end management of data networks within these remote datacenters, connecting them back to central colocations globally.
- Managed deployments and migrations to cloud technologies, leveraging Amazon AWS services to achieve cost savings of \$2M and establish redundancy across the Logitech portfolio of applications. Successfully implemented these initiatives for various applications including Squeeze Networks, Harmony, Vid, WiLife Alert, and all IDC applications.
- Acted as the IT acquisition manager for the successful purchase of the following companies:
 - LifeSize (\$405M)
 - Ultimate Ears (\$34M)
 - Harmony Remotes (\$29M)
 - Squeeze Networks (\$20M)
 - WiLife (\$22M)
 - SightSpeed (\$30M)
- Managed and executed IT migrations for AMR acquisitions, ensuring compliance with SOX (Sarbanes-Oxley) regulations within Logitech IT business standards.
- Successfully conducted security audits to identify network vulnerabilities at both hardware and software layers, ensuring compliance with PCI (Payment Card Industry) standards.
- Improved performance and business functionality by saving over 100 hours of labor staff time through process optimization.

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- Managed and deployed VMWare ESX, resulting in a reduction in total hardware count and enhanced server uptime through the utilization of VMotion and HA (High Availability) technologies.

EDUCATION AND CERTIFICATIONS

Intel Ambassdor – Intel Corporation
Client Platforms – Intel Corporation
Cloud Business Professional – Intel Corporation
Cloud Technical Professional – Intel Corporation
Cloud Infrastructure – Intel Corporation
Cloud Fundamentals – Intel Corporation
On-Premise Storage Fundamentals – Intel Corporation
AI Fundamentals – Intel Corporation
Edge AI – Intel Corporation
AWS Certified Solution Architect – Professional 15YR5QK22FQQ1PWM (Expired)
AWS Certified Solutions Architect – Associate GSQT5V9KMQ1Q4CG (Expired)
AWS Security – Specialty FTDEG2PC2E4QQT5F (Expired)
AWS Well-Architected Framework Review – AWS Seattle
Google Cloud Platform: Architecting Infrastructure
Google Cloud Platform: Computing, Storage and Security – 7HD33VB7PPHY
Google Cloud Platform Fundamentals: Core Infrastructure – L5PWP49DDYYY
Certified Ethical Hacker
(MCSE) Microsoft Certified Systems Engineer ID #2987697
(MCDBA) Microsoft Certified Database Administrator ID #2987697
(MCSA) Microsoft Certified Systems Administrator ID #2987697
NEC PBX Certified
ITT Technical Institute - Studied CAD Engineering